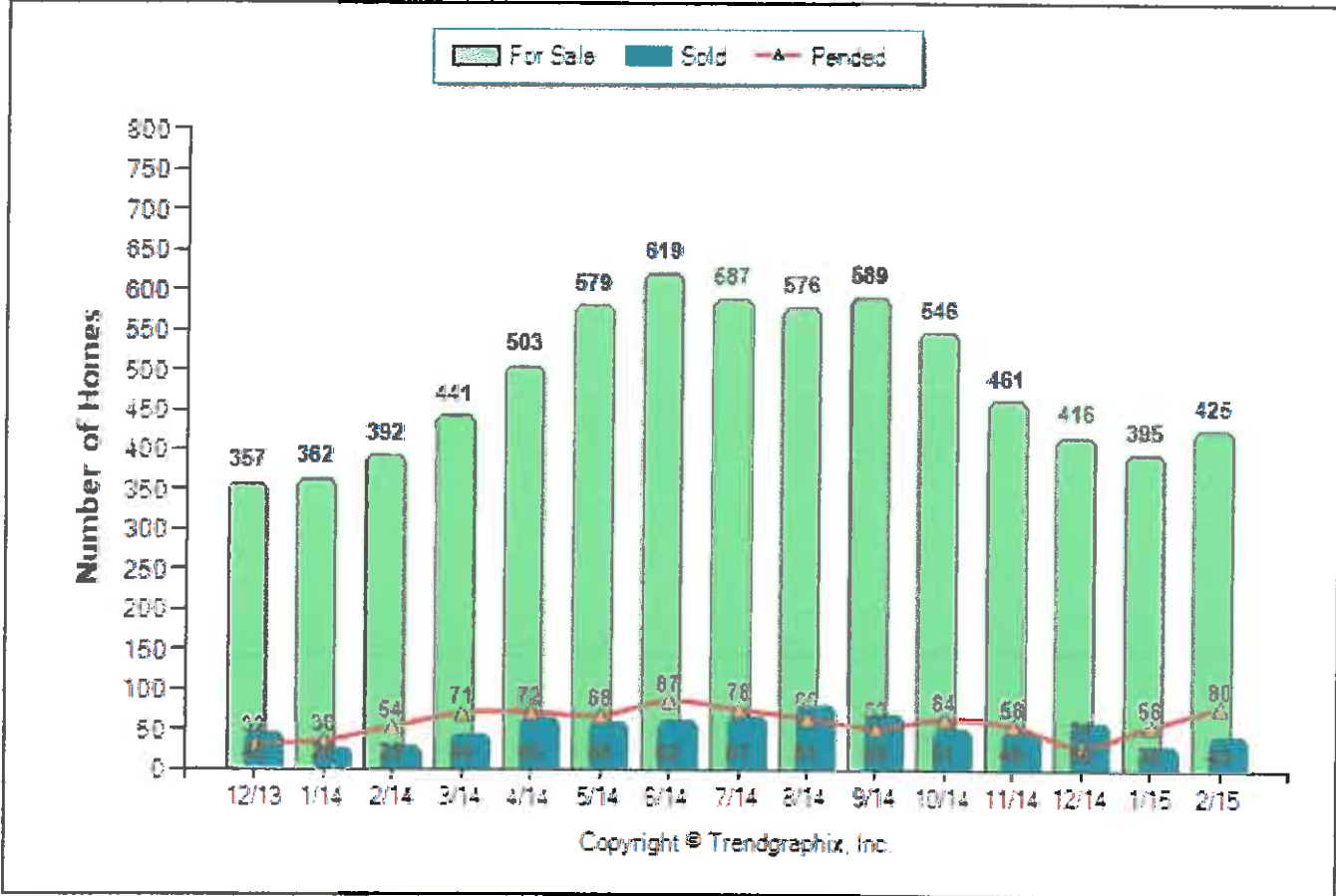


Location: Sac/Plu/Eld Counties combined  
 Property Types: Single Family Homes - All Properties - All Properties  
 Price Range: \$750,000 - No Limit      SQFT Range: 0 - No Limit      Bedrooms: 0 - No Limit  
 Full Baths: 0 - No Limit      Half Baths: 0 - No Limit      Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Dec. 2013 - Feb. 2015)

Prepared for you by: Barry V. Mathis



	Currnt vs. Prev Month			Currnt vs. Same Month 1 Yr Ago			Currnt vs. Same Qtr 1 Yr Ago		
	Feb. 15	Jan. 15	% Change	Feb. 15	Feb. 14	% Change	Dec. 14 to Feb. 15	Dec. 13 to Feb. 14	% Change
For Sale	425	395	7.6% ▲	425	392	8.4% ▲	412	370	11.4% ▲
Sold	43	30	43.3% ▲	43	29	48.3% ▲	44	33	33.3% ▲
Pended	80	56	42.9% ▲	80	54	48.1% ▲	56	41	36.8% ▲

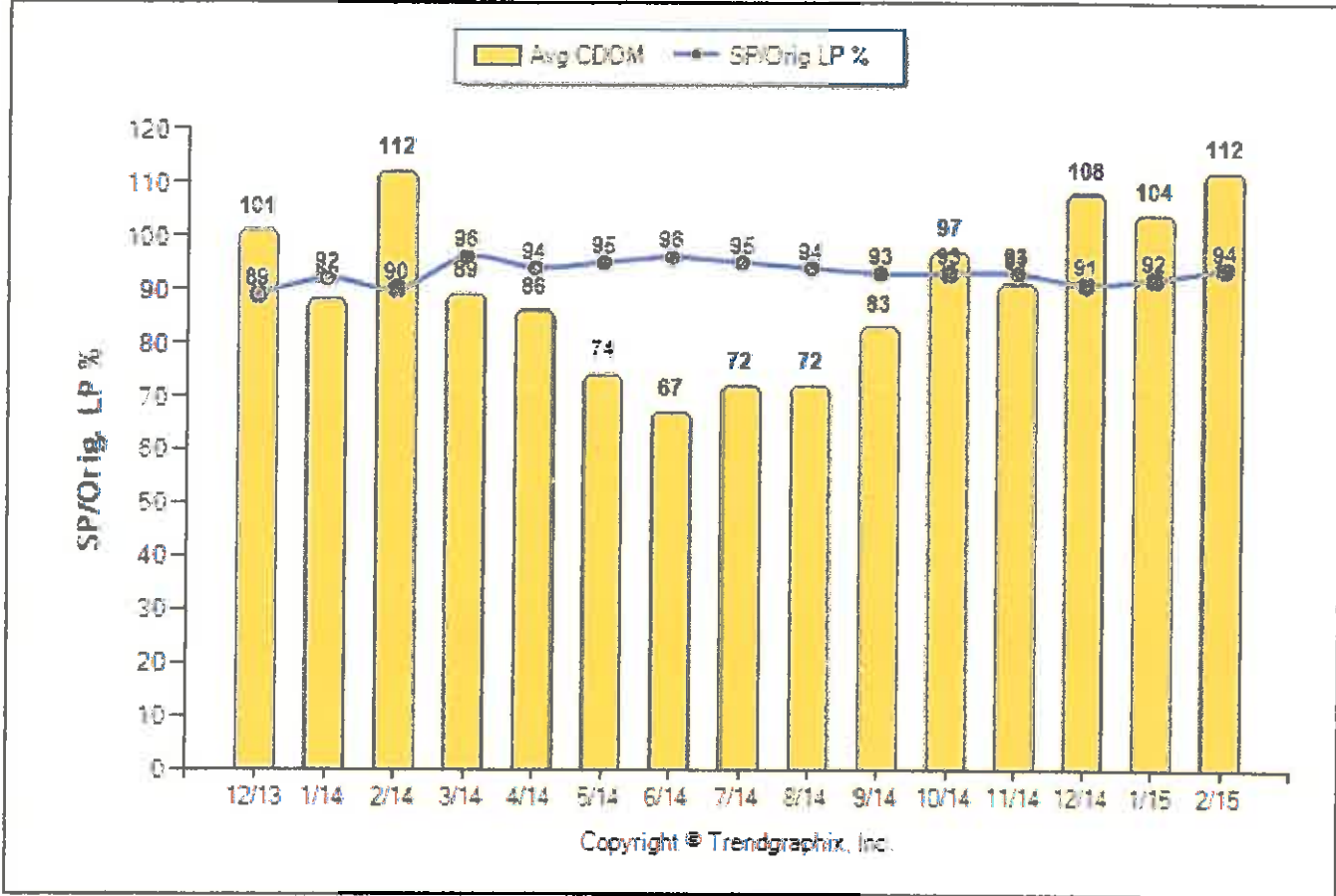
Date	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14	11/14	12/14	1/15	2/15
For Sale	357	362	392	441	503	579	619	687	576	589	546	461	416	395	425
New Listing	45	127	120	167	186	203	176	138	149	149	109	88	55	129	162
Sold	45	36	20	34	35	32	32	27	31	35	31	42	60	30	43
Pended	32	36	54	71	72	68	87	76	65	63	64	58	31	56	80
Months of Inventory (Closed Sales)	7.9	13.9	13.5	10	7.7	9.7	10	8.8	7.1	8.5	10.7	9.6	6.9	13.2	9.9
Months of Inventory (Pended Sales)	11.2	10.1	7.3	6.2	7	8.5	7.1	7.7	8.9	11.1	8.5	8.2	13.4	7.1	5.3
Absorption Rate (Closed Sales) %	12.6	7.2	7.4	10	12.9	10.4	10	11.4	14.1	11.7	9.3	10.4	14.4	7.5	10.1
Absorption Rate (Pended Sales) %	9	9.9	13.8	16.1	14.3	11.7	14.1	12.9	11.3	9	11.7	12.1	7.5	14.2	18.8
Avg. Active Price	1301	1300	1288	1235	1206	1196	1191	1198	1208	1218	1221	1257	1293	1339	1280
Avg. Sold Price	1043	1004	1118	986	1023	986	876	1008	956	983	1058	949	972	1057	921
Avg. Sq. Ft. Price	231	230	244	254	242	237	252	269	243	248	251	239	244	254	244
Sold/List Diff. %	94	96	93	98	97	97	98	97	97	97	96	95	95	98	97
Sold/Orig LP Diff. %	89	92	90	96	94	95	96	95	94	93	93	83	91	82	94
Days on Market	77	79	91	80	72	57	47	56	57	64	64	77	88	97	81
Avg CDDM	101	88	112	88	86	74	87	72	72	83	97	81	108	104	112
Median	975	949	988	949	910	950	900	858	858	867	895	850	863	873	890

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 Property Types: Single Family Homes - All Properties - All Properties  
 Price Range: \$750,000 - No Limit      SQFT Range: 0 - No Limit      Bedrooms: 0 - No Limit  
 Full Baths: 0 - No Limit      Half Baths: 0 - No Limit      Year Built: 0 - No Limit

Avg CDOM & SP/Orig LP % (Dec. 2013 - Feb. 2015)

Prepared for you by: Barry V. Mathis



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	Currnt vs. Prev Month			Currnt vs. Same Month 1 Yr Ago			Currnt vs. Same Qtr 1 Yr Ago		
	Feb. 15	Jan. 15	% Change	Feb. 15	Feb. 14	% Change	Dec. 14 to Feb. 15	Dec. 13 to Feb. 14	% Change
Avg CDOM	112	104	7.7% ▲	112	112	0%	108	101	6.9% ▲
Sold/Orig LP Diff. %	94	82	2.2% ▲	94	90	4.4% ▲	92	90	2.2% ▲

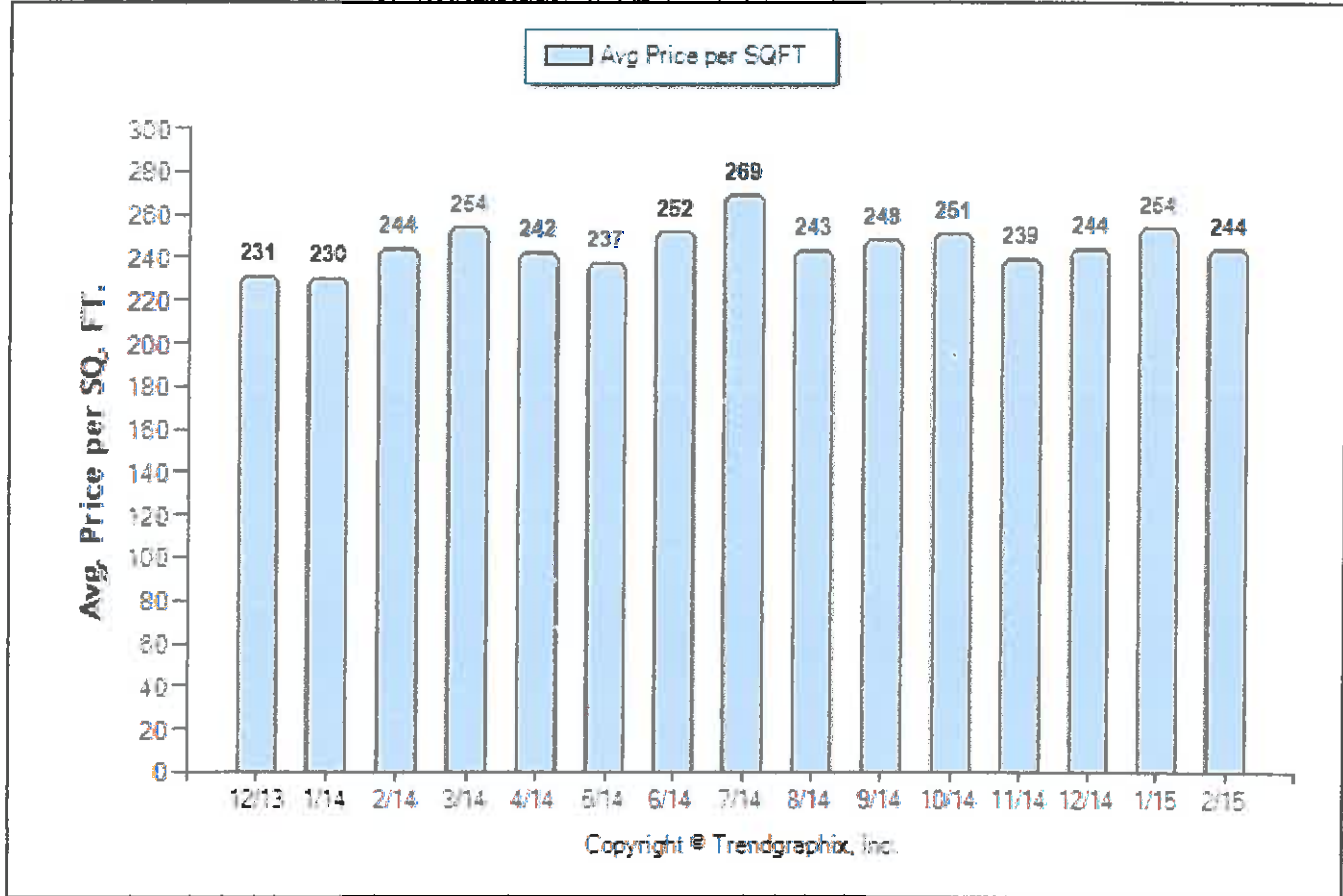
Date	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14	11/14	12/14	1/15	2/15
For Sale	357	362	392	441	503	579	619	587	576	589	546	461	416	395	425
New Listing	45	127	120	167	186	203	176	138	149	149	109	88	55	129	162
Sold	45	26	29	44	65	60	62	67	61	69	51	48	60	30	43
Pended	32	38	54	71	72	68	87	76	65	53	64	56	31	56	80
Months of Inventory (Closed Sales)	7.9	13.9	13.5	10	7.7	9.7	10	8.8	7.1	8.5	10.7	9.5	6.9	13.2	9.9
Months of Inventory (Pended Sales)	11.2	10.1	7.3	6.2	7	8.5	7.1	7.7	8.9	11.1	8.5	8.2	13.4	7.1	5.3
Absorption Rate (Closed Sales) %	12.6	7.2	7.4	10	12.9	10.4	10	11.4	14.1	11.7	8.3	10.4	14.4	7.6	10.1
Absorption Rate (Pended Sales) %	9	9.9	13.8	16.1	14.3	11.7	14.1	12.9	11.3	9	11.7	12.1	7.5	14.2	18.8
Avg. Active Price	1301	1300	1266	1235	1206	1196	1191	1198	1209	1218	1221	1257	1293	1339	1290
Avg. Sold Price	1043	1004	1118	996	1023	986	976	1008	956	963	1058	949	972	1057	921
Avg. Sq. Ft. Price	231	230	244	254	242	237	252	269	243	248	251	239	244	254	244
Sold/List Diff. %	94	96	83	98	97	97	98	97	97	97	96	95	95	96	97
Sold/Orig LP Diff. %	89	92	90	96	94	95	96	95	94	93	93	93	91	92	94
Days on Market	77	79	91	80	72	57	47	56	57	64	64	77	86	97	81
Avg CDOM	101	88	112	89	86	74	67	72	72	83	97	91	108	104	112
Median	975	949	968	949	910	950	900	858	858	867	895	850	863	873	890

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 Price Range: \$750,000 - No Limit      SQFT Range: 0 - No Limit      Bedrooms: 0 - No Limit  
 Full Baths: 0 - No Limit      Half Baths: 0 - No Limit      Year Built: 0 - No Limit

Average Price per SQFT (Dec. 2013 - Feb. 2015)

Prepared for you by: Barry V. Mathis



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	Curt vs. Prev Month			Curt vs. Same Month 1 Yr Ago			Curt vs. Same Qtr 1 Yr Ago		
	Feb. 15	Jan. 15	% Change	Feb. 15	Feb. 14	% Change	Dec. 14 to Feb. 15	Dec. 13 to Feb. 14	% Change
Avg. Sq. Ft. Price	244.3	254.5	-4% ▼	244.3	244.2	0% ▲	246.6	234.7	5.1% ▲

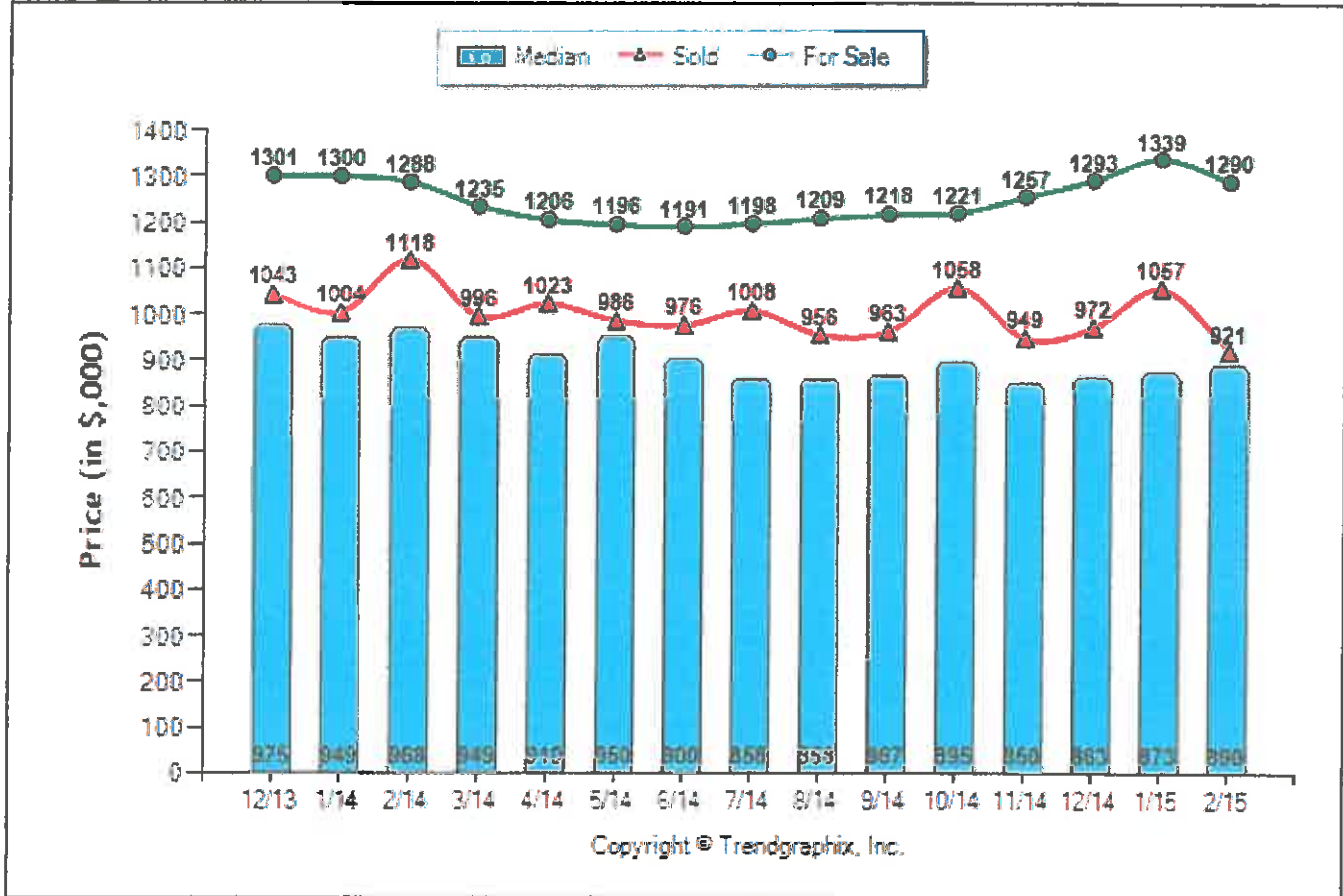
Date	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14	11/14	12/14	1/15	2/15
For Sale	357	362	392	441	503	579	619	587	576	589	548	461	418	395	425
New Listing	45	127	120	167	186	203	176	138	149	149	109	88	55	129	162
Sold	45	26	29	44	65	60	62	67	81	69	51	48	60	30	43
Pended	32	36	54	71	72	68	87	76	65	53	64	56	31	56	80
Months of Inventory (Closed Sales)	7.9	13.9	13.5	10	7.7	9.7	10	8.8	7.1	8.5	10.7	9.6	8.9	13.2	9.9
Months of Inventory (Pended Sales)	11.2	10.1	7.3	6.2	7	8.5	7.1	7.7	8.9	11.1	8.5	8.2	13.4	7.1	5.3
Absorption Rate (Closed Sales) %	12.6	7.2	7.4	10	12.9	10.4	10	11.4	14.1	11.7	9.3	10.4	14.4	7.6	10.1
Absorption Rate (Pended Sales) %	9	9.9	13.8	16.1	14.3	11.7	14.1	12.9	11.3	9	11.7	12.1	7.5	14.2	18.8
Avg. Active Price	1301	1300	1288	1235	1206	1186	1191	1198	1209	1218	1221	1257	1293	1339	1280
Avg. Sold Price	1043	1004	1118	996	1023	986	976	1008	956	963	1058	949	972	1057	921
Avg. Sq. Ft. Price	231	230	244	254	242	237	252	269	243	248	251	239	244	254	244
Sold/List Diff. %	94	96	93	98	97	97	98	97	97	97	96	95	95	96	97
Sold/Orig LP Diff. %	89	92	90	96	94	95	98	95	94	93	93	93	91	92	94
Days on Market	77	79	91	80	72	57	47	56	57	64	64	77	86	97	81
Avg CDOM	101	88	112	89	86	74	67	72	72	83	97	91	108	104	112
Median	975	949	968	949	910	950	900	858	858	867	895	850	883	873	890

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 Price Range: \$750,000 - No Limit  
 Full Baths: 0 - No Limit  
 SQFT Range: 0 - No Limit  
 Half Baths: 0 - No Limit  
 Bedrooms: 0 - No Limit  
 Year Built: 0 - No Limit

**Avg Prices & Median Price (Dec. 2013 - Feb. 2015)**

Prepared for you by: Barry V. Mathis



	Curt vs. Prev Month			Curt vs. Same Month 1 Yr Ago			Curt vs. Same Qtr 1 Yr Ago		
	Feb. 15	Jan. 15	% Change	Feb. 15	Feb. 14	% Change	Dec. 14 to Feb. 15	Dec. 13 to Feb. 14	% Change
Median	890	873	1.9% ▲	890	968	-8.1% ▼	874	966	-9.5% ▼
Avg. Active Price	1280	1339	-3.7% ▼	1280	1288	0.2% ▲	1307	1286	0.8% ▲
Avg. Sold Price	921	1057	-12.9% ▼	921	1118	-17.6% ▼	975	1055	-7.6% ▼

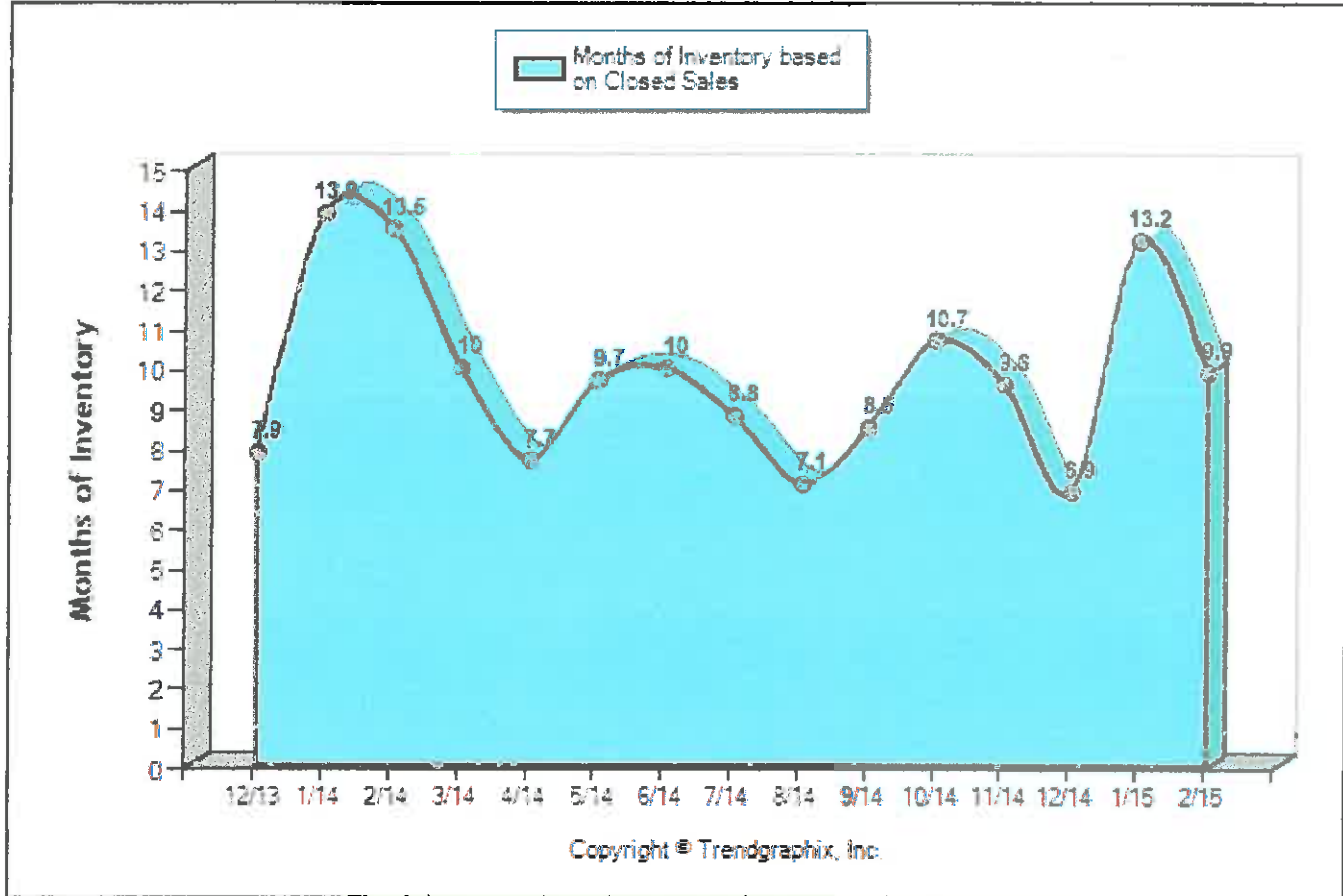
Date	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14	11/14	12/14	1/15	2/15
For Sale	357	362	392	441	503	579	619	587	578	589	546	461	416	395	425
New Listing	45	127	120	167	186	203	176	138	149	149	109	88	55	129	162
Sold	45	28	29	44	85	80	62	67	81	69	51	48	60	30	43
Pended	32	36	54	71	72	88	67	76	65	53	64	56	31	56	80
Months of Inventory (Closed Sales)	7.9	13.9	13.5	10	7.7	9.7	10	8.8	7.1	8.5	10.7	9.6	6.9	13.2	8.9
Months of Inventory (Pended Sales)	11.2	10.1	7.9	8.2	7	8.5	7.1	7.7	8.9	11.1	8.5	8.2	13.4	7.1	5.3
Absorption Rate (Closed Sales) %	12.6	7.2	7.4	10	12.9	10.4	10	11.4	14.1	11.7	9.3	10.4	14.4	7.6	10.1
Absorption Rate (Pended Sales) %	9	9.9	13.8	16.1	14.3	11.7	14.1	12.9	11.3	9	11.7	12.1	7.5	14.2	18.8
Avg. Active Price	1301	1300	1288	1235	1206	1196	1191	1198	1209	1218	1221	1257	1293	1339	1290
Avg. Sold Price	1043	1004	1118	996	1023	986	976	1008	956	963	1058	949	972	1057	921
Avg. Sq. Ft. Price	231	230	244	254	242	237	252	269	243	248	251	239	244	254	244
Sold/List Diff. %	84	96	93	98	97	97	98	97	97	97	96	95	95	96	97
Sold/Orig LP Diff. %	89	92	90	96	94	95	96	95	94	93	93	93	91	82	94
Days on Market	77	79	91	80	72	57	47	56	57	64	64	77	86	97	81
Avg CDOM	101	88	112	89	86	74	67	72	72	83	97	91	108	104	112
Median	975	849	968	949	810	850	800	858	858	867	895	850	863	873	890

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 Price Range: \$750,000 - No Limit      SQFT Range: 0 - No Limit      Bedrooms: 0 - No Limit  
 Full Baths: 0 - No Limit      Half Baths: 0 - No Limit      Year Built: 0 - No Limit

**Months of Inventory Based on Closed Sales (Dec. 2013 - Feb. 2015)**

Prepared for you by: Barry V. Mathis



	Curmt vs. Prev Month			Curmt vs. Same Month 1 Yr Ago			Curmt vs. Same Qtr 1 Yr Ago		
	Feb. 15	Jan. 15	% Change	Feb. 15	Feb. 14	% Change	Dec. 14 to Feb. 15	Dec. 13 to Feb. 14	% Change
Months of Inventory (Closed Sales)	9.9	13.2	-25.1% ▼	9.9	13.5	-26.6% ▼	9.4	11.2	-16.1% ▼

Date	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14	10/14	11/14	12/14	1/15	2/15
For Sale	357	362	392	441	503	579	619	587	576	589	546	461	416	395	425
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Pending	32	36	54	71	72	68	87	76	65	53	64	56	31	56	80
Months of Inventory (Closed Sales)	7.9	13.9	13.5	10	7.7	8.7	10	8.8	7.1	8.5	10.7	9.6	6.9	13.2	9.9
Months of Inventory (Pending Sales)	11.2	10.1	7.3	6.2	7	8.5	7.1	7.7	8.9	11.1	8.5	8.2	13.4	7.1	5.3
Absorption Rate (Closed Sales) %	12.6	7.2	7.4	10	12.9	10.4	10	11.4	14.1	11.7	9.3	10.4	14.4	7.6	10.1
Absorption Rate (Pending Sales) %	9	9.9	13.8	16.1	14.3	11.7	14.1	12.9	11.3	9	11.7	12.1	7.5	14.2	18.6
Avg. Active Price	1301	1300	1288	1235	1206	1196	1191	1188	1209	1216	1221	1257	1293	1339	1290
Avg. Sold Price	1043	1004	1118	986	1023	986	976	1008	966	963	1058	949	972	1057	921
Avg. Sq. Ft. Price	231	230	244	254	242	237	252	269	243	248	251	239	244	254	244
Sold/List Diff. %	84	96	83	98	97	97	98	97	97	97	96	95	95	98	97
Sold/Orig LP Diff. %	89	92	90	96	94	95	96	95	94	93	93	93	91	92	94
Days on Market	77	79	91	80	72	57	47	56	57	64	64	77	86	97	81
Avg CDOM	101	88	112	89	86	74	67	72	72	83	97	91	108	104	112
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